

Hannsville Technologies

OPTUS CLOUD

Revolutionising B2B Operations



The logo for OPTUS CLOUD™ is centered within a white, irregular, splatter-like shape on a teal background. The text "OPTUS" is positioned above "CLOUD™" in a bold, black, sans-serif font. To the right of the text is a circular icon composed of small green dots arranged in a grid pattern.

**OPTUS
CLOUD™**

Fully Integrated

The **OPTUS CLOUD™** management software is a fully integrated solution designed specifically for Business to Business operations, providing real-time access and distribution of information from and to all sectors within the company and its customers, to facilitate efficient workflows and create value outcomes.



E-Commerce Frontend Store

Provides a clean and direct user interface, or business front, to facilitate the sale of products. Includes all e-commerce functions such as registration, login, profile management, store, cart, RFQs and Order Management, as well as communication (with notifications) between the customers and assigned sales representatives or business administration.

E-Commerce Business Centre



Provides the necessary seller's e-commerce functions to ensure the business's smooth operations, such as Sales Management, Order Workflow Management. Allows administrative roles to perform Site Management on the Business E-Commerce Frontend E-Store (Web-based and Mobile options available)



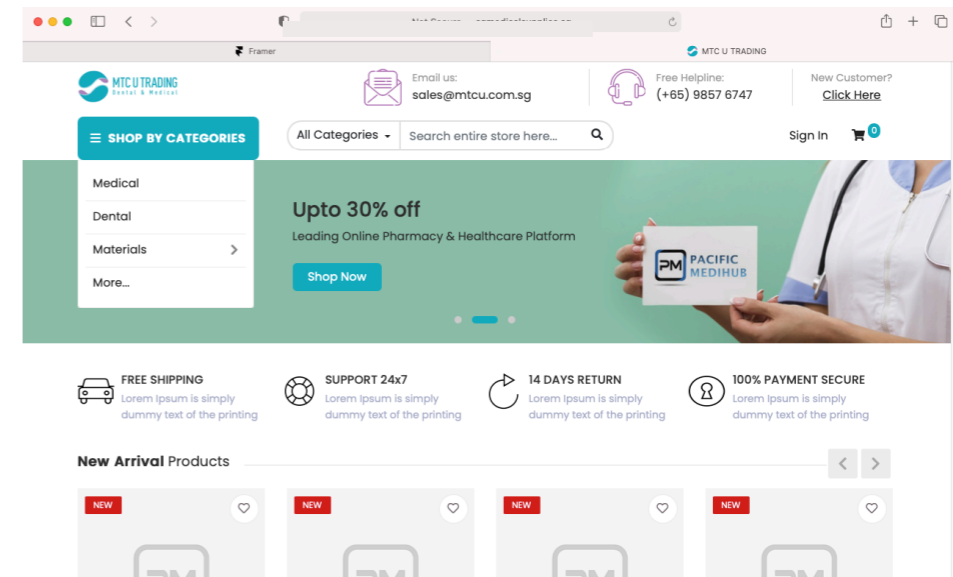
Customer Relations Management

Comprehensive information management of the business customers to facilitate all aspects of the business operations. This includes Know-Your-Customers (KYC) features to facilitate e-marketing and communications. The CRM also holds the database history of all transactions performed by individual customer, including the RFQs, ORDERS and any documentations created, e.g. invoices, orders, receipts etc

Vendor Relations Management



Reduce operational inefficiencies in areas whereby vendor information is required. This is especially important in Product Management, Stock Inventory including purchases, where business purchases, product re-stocking, generating purchase orders, and management of product recalls



Logistics & Warehouse Management



Seamlessly integrated into the Business Centre and other management modules to tracks orders, update inventory in accordance to the different stages of the orders. Also tracks stock-in-transits for the purchases made from vendors, items sold to customers but yet to be delivered, goods returns, damages, as well as write-offs to give users a comprehensive summary of the inventory at any instance



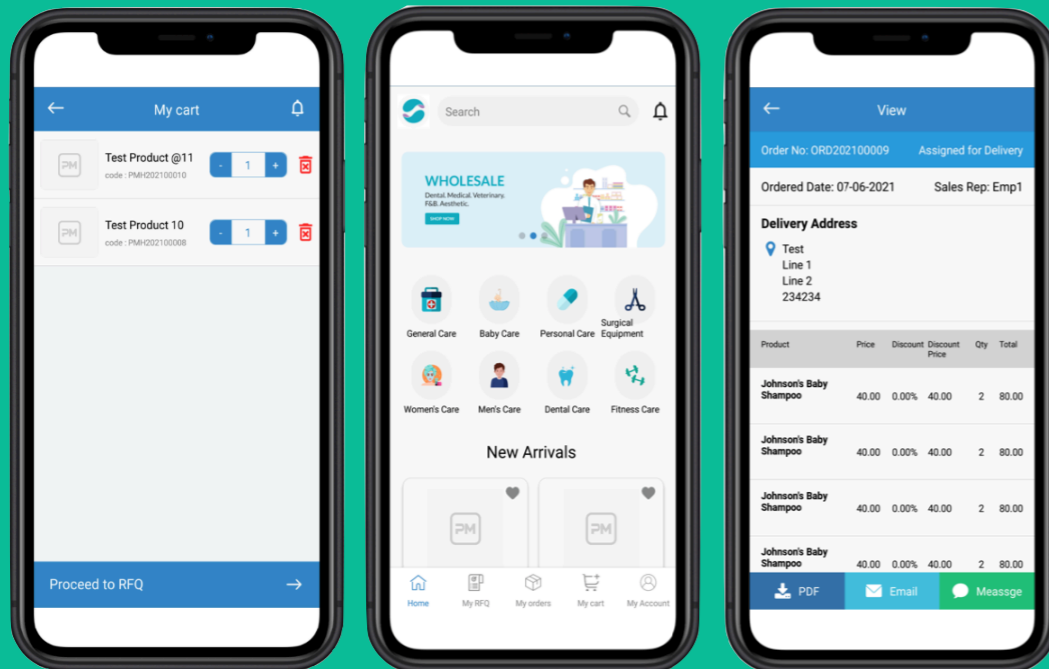
Product Inventory Management

Supports all product operations including product databases and information used in the E-Store. Features include mass product database import, detailed monitoring of product batches and expiry dates to improve and manage product flow, automatically generates SKUs and facilitate creation of product brands and variants.

Delivery Management



Helps drivers determine the most efficient sequence of order deliveries. Also assist the tracking of deliveries and provide automatic updates to the Business Centre upon real-time to increase overall efficiency and save operation costs.



Finance Resource Management



Tracks all sales, purchases, revenue and expenses to generate the profit and loss statements. Includes management of sales commissions of sales representatives and can be Incorporated with the HR module to facilitate claims and payrolls.

RFQ Details:

- RFQ Code: #RFQ202100010
- Date: 19/04/2021 - 03:39 am
- Sales Rep: Emp1
- Delivery Method: Standard Delivery
- Status: Pending

No.	Product Name	Price	Discount	Discount Price (a)	QTY (b)	Total (a x b)
1	Surgical Quality 3-ply Face mask Ear loop (Colour: Blue)	15.00	0 %	15.00	10	150.00
Sub Total						150.00
Order Tax						0.00
Delivery Charge (Standard Delivery)						100.00
Total Amount (SGD)						250.00
Total Amount (SGD)						115.00

Order Process Flowchart:

```

    graph LR
      A[To be Approved] -- "Customer sends Orders" --> B[Assigned for Delivery]
      B -- "Admin checks stock status and push out for delivery if stock is available" --> C[Delivery In Progress]
      C -- "Logistics assigns drivers and schedule delivery date" --> D[Completed]
      E[Not Approved] -- "If stock is no longer available" --> A
      F[In Progress] -- "If stock is not available and re-stocking is in progress" --> A
      G[In Progress] -- "Stock replenished" --> B
  
```

Employee's Salary List:

Name	Department	Payments	Deductibles	Total Salary	Paid Amount	Balance	Status	Action
Emp1	Sales Rep	8000.00	0.00	8000.00	0.00	8000.00	Not Paid	Action
Emp2	Sales Rep	9000.00	0.00	9000.00	0.00	9000.00	Not Paid	Action
Emp3	Logistics	9000.00	100.00	8900.00	0.00	8900.00	Not Paid	Action
Emp4	Sales Rep	9000.00	0.00	9000.00	0.00	9000.00	Not Paid	Action

List Purchase:

PO Date	PO Code	Vendor	View Quantities	Grand Total	Paid	Balance	PO Status	Payment Status	Action
20-04-2021	PK002100006	Vendor1	View	870100.00	0	870100.00	Pending	Pending	Action
19-04-2021	PK002100005	Vendor1	View	20000.00	20000.00	0.00	Approved	Paid	Action
17-04-2021	PK002100004	Vendor1	View	22200.00	22200.00	0.00	Approved	Paid	Action
17-04-2021	PK002100003	Vendor2	View	150000.00	149999.99	0.01	Approved	Not Paid	Action
17-04-2021	PK002100002	Vendor1	View	246000.00	0	246000.00	Approved	Not Paid	Action
17-04-2021	PK002100001	Vendor1	View	21468.00	0	21468.00	Approved	Not Paid	Action



Database Management

Information at your fingertips while providing security to ensure sensitive data is used, stored and disseminated in a secured manner, only to personnel cleared to handle the data, on a principled need-to-know basis. Includes backup management, periodic security scans etc.

Business Data Analytics



Helps drivers determine the most efficient sequence of order deliveries. Also assist the tracking of deliveries and provide automatic updates to the Business Centre upon real-time to increase overall efficiency and save operation costs.



HR/Employee Management

Provides businesses with basic employee management functions. These includes employee database, salary and CPF, leave management and claims. The module also tracks payroll and issue payslips



Hannsville Technologies Pte. Ltd.



+65 6966 2404
+65 9644 7531



enquires@hannsville.com



www.hannsville.com



5 Coleman Street
Excelsior Building
#02-04, Singapore 179805